



Rich, a senior construction manager, joined Hamilton Stern Construction in 2014 as Vice President of Construction. In this role, Rich is actively involved in business development and building client relationships. In addition, he provides complete management for multiple projects, including but not limited to pre-construction, supervision of project teams, and project close-out.

Rich brings more than 20 years of construction management leadership to the Hamilton Stern team. Throughout his career, Rich has been involved in numerous types of construction projects including affordable housing, senior living, multi-family, higher education, and healthcare-related projects. As a Leadership in Energy and Environmental Design Accredited Professional (LEED AP), Rich also offers an impressive resume of sustainable projects.



Rich is particularly adept at pricing and budgets, and from the very onset of a project, is able to accurately predict costs. Gaining the confidence of Hamilton Stern clients, Rich is able to steer a clear path toward a project's completion, a path with few if any budget surprises or miscues. Clients trust his common-sense approach as a project progresses, as evidenced by his supervision of the new construction of the Royal Car Wash in the Rochester suburb of Greece and a major renovation and expansion of the elegant Scott Miller in Pittsford.

Further, other Hamilton Stern executives and managers often turn to Rich as a resource for the preliminary assessment and pricing of future projects.

Rich's Personal Affiliations & Awards

- LEED AP
- Inaugural AGC of NYS Future Construction Leaders Program
- Dale Carnegie Public Speaking Program
- Former instructor for OSHA 30hr and 10hr Safety Programs

Rich is a graduate of the State University of New York at Buffalo, where he earned a bachelor of science in Civil Engineering in 1996 and a Master of Engineering in Construction Management, summa cum laude, in 1998.

Following are a few of Rich's prior accomplishments:

Prior to joining Hamilton Stern, Rich was a project executive for LeCesse Construction of Rochester, NY and a project manager for Lehigh Construction Group of Orchard Park, NY and Seabrook Island, SC.

Rich has been a member of both executive and strategy teams, actively involved in managing client relationships at the highest level; his direct reports included senior project managers and senior superintendents.

He's directed an eight-person estimating department responsible for all preconstruction and estimating services and actively served as Preconstruction Manager for dozens of commercial, multi-family and senior living projects.

He's been a project manager for projects ranging from small renovations & additions to \$50 million new build campuses, and the project executive for a \$60 million Continuing Care Retirement Community.

In Rochester, has was the preconstruction manager and project manager for the phased renovation of the Jewish Home of Rochester, renovating 18 wings of nursing home residential space, one phase at a time. Challenges included creating swing space for resident relocations, temporary office space and keeping common areas open during construction.

Rich was the preconstruction manager for the phased renovation of the Hill Haven Skilled Nursing Facility and developed the phasing plan and all budgets from concept to GMP with less than 1% deviation from initial to final construction cost.

Other project manager highlights include:

- Erie Station Phase 2 new-build residential complex on an occupied campus that included a clubhouse and 83 townhome and apartment units.
- Lakeside Memorial Hospital (Brockport, NY) OB/GYN conversion project, which included relocating existing services during construction in the occupied facility.
- Hobart & William Smith Colleges Studio Arts Building in Geneva, NY.